

## Transcript for #EntreArchitectChat November 21, 2012 Host: @EntreArchitect

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TweetID	From User	Tweet	Time
2.71449E+17	EntreArchitect	Great chat. Thanks for joining us tonight. Lots of very valuable info. Wednesdays at 9PM EST. Spread the word. #EntreArchitectChat	Thu, 22 Nov 2012 03:05:42 +0000
2.71449E+17	philh60	@EntreArchitect I def have checked out LinkedIn, yes! #EntreArchitectChat	Thu, 22 Nov 2012 03:04:18 +0000
2.71449E+17	EntreArchitect	@philh60 Have you explored the LinkedIn Group? That's where the action is : ) #EntreArchitectChat	Thu, 22 Nov 2012 03:03:21 +0000
2.71449E+17	CarolKurth	@EntreArchitect #EntreArchitectChat I figured she might! Need ladders w/curved rungs, btw @target want commission me to design? I'm ready!	Thu, 22 Nov 2012 03:02:51 +0000
2.71449E+17	EntreArchitect	@RodneyKazenske @CarolKurth @BuildingContent @Philh60 Thank you. See you next Wednesday. Spread the word. #EntreArchitectChat	Thu, 22 Nov 2012 03:02:48 +0000
2.71448E+17	philh60	This has turned out to be such a cool chat thing #EntreArchitectChat with such a cool group of other architects! #EntreArchitectChat	Thu, 22 Nov 2012 03:02:12 +0000
2.71448E+17	EntreArchitect	Looks like most of us are traveling or preparing for the feast! #EntreArchitectChat	Thu, 22 Nov 2012 03:01:42 +0000
2.71448E+17	RodneyKazenske	Thanks! First time I've tweeted. Very cool! Looking forward to the next. #EntreArchitectChat	Thu, 22 Nov 2012 03:01:40 +0000
2.71448E+17	EntreArchitect	Great chat. Thanks for joining us tonight! Lots of very valuable info. Wednesdays at 9PM EST. Spread the word. #EntreArchitectChat	Thu, 22 Nov 2012 03:01:15 +0000
2.71448E+17	EntreArchitect	Well that's tonight's #EntreArchitectChat	Thu, 22 Nov 2012 03:00:43 +0000
2.71448E+17	EntreArchitect	A6 He/she who builds it... gets the credit from the owners POV. Architects, Design it! Then build it! #EntreArchitectChat	Thu, 22 Nov 2012 03:00:06 +0000
2.71448E+17	CarolKurth	@EntreArchitect #EntreArchitectChat be selective about who you build for....trust your instincts.	Thu, 22 Nov 2012 02:59:27 +0000
2.71448E+17	EntreArchitect	A6 With the right client (very important), CM can be a fantastic experience as an architect. #EntreArchitectChat	Thu, 22 Nov 2012 02:58:34 +0000
2.71448E+17	CarolKurth	@EntreArchitect #EntreArchitectChat follow your dreams, have passion for what you believe in and see it through (whatever it takes)!	Thu, 22 Nov 2012 02:58:31 +0000
2.71448E+17	RodneyKazenske	"Take-away" - Work and learn from your subs! #EntreArchitectChat	Thu, 22 Nov 2012 02:58:25 +0000
2.71447E+17	EntreArchitect	A6 Best parts of CM services for us is control and additional revenue. #EntreArchitectChat	Thu, 22 Nov 2012 02:58:12 +0000
2.71447E+17	EntreArchitect	A6 CM (constructor) is contracted to construct the building and has full liability as a contractor. #EntreArchitectChat	Thu, 22 Nov 2012 02:57:55 +0000
2.71447E+17	EntreArchitect	A6 CM (agency) is an advisor that manages contracts, budgets and schedules. Not responsible for material or methods. #EntreArchitectChat	Thu, 22 Nov 2012 02:57:42 +0000
2.71447E+17	EntreArchitect	A6 Important to know the difference between CM (agency) and CM (constructor). #EntreArchitectChat	Thu, 22 Nov 2012 02:57:18 +0000
2.71447E+17	philh60	@CarolKurthAgree! So much hand holding...there are waaayyy more hours in CA than any other part of a project! #EntreArchitectChat	Thu, 22 Nov 2012 02:57:13 +0000

2.71447E+17	EntreArchitect	@CarolKurth Annmarie says she can relate to climbing roofs while expecting : ) #EntreArchitectChat	Thu, 22 Nov 2012 02:56:27 +0000
2.71447E+17	RodneyKazenske	@CarolKurth Awesome! #EntreArchitectChat	Thu, 22 Nov 2012 02:55:02 +0000
2.71447E+17	EntreArchitect	Q6 What are some "take-aways" you can share about Architect Led DesignBuild or Construction Management Services? #EntreArchitectChat	Thu, 22 Nov 2012 02:54:30 +0000
2.71446E+17	CarolKurth	#EntreArchitectChat DB firm had great project results, often at great personal sacrifice. Climbing on roof while pregnant isn't easy!	Thu, 22 Nov 2012 02:54:12 +0000
2.71446E+17	RodneyKazenske	@philh60 Agree, I think we should just learn our craft. If you want to design a certain project, know how to build it. #EntreArchitectChat	Thu, 22 Nov 2012 02:53:33 +0000
2.71446E+17	RodneyKazenske	@EntreArchitect Demanding Clients: story of my life. I have a partner, makes all the difference and have your back. #EntreArchitectChat	Thu, 22 Nov 2012 02:52:13 +0000
2.71446E+17	philh60	I disagree on the specialty licensing fo architects. Wouldn't you maybe classify LEED as a "specialty" designation? #EntreArchitectChat	Thu, 22 Nov 2012 02:51:04 +0000
2.71446E+17	RodneyKazenske	Sorry "they are"...I'm typing too fast. #EntreArchitectChat	Thu, 22 Nov 2012 02:50:32 +0000
2.71445E+17	EntreArchitect	@CarolKurthI used to have a DB firm 17 years ago. It was 24/7 more so than just architecture. Clients demanded constant #EntreArchitectChat	Thu, 22 Nov 2012 02:50:02 +0000
2.71445E+17	RodneyKazenske	@EntreArchitect We let clients know their welcome to source other builders against us....but they never do. #EntreArchitectChat	Thu, 22 Nov 2012 02:49:22 +0000
2.71445E+17	philh60	Don't forget "party planner" too when it coms o coordinating all the enineers,contractors, etc.... #EntreArchitectChat	Thu, 22 Nov 2012 02:49:17 +0000
2.71445E+17	CarolKurth	#EntreArchitectChat I'm exhausted by how much CA it takes day to day to accomplish projects.	Thu, 22 Nov 2012 02:49:07 +0000
2.71445E+17	EntreArchitect	@CarolKurth Welcome. Get the party started : ) #EntreArchitectChat	Thu, 22 Nov 2012 02:48:50 +0000
2.71445E+17	RodneyKazenske	Architect, contractor, accountant, lawyer, marriage councilor....how many hats do you all wear? #EntreArchitectChat	Thu, 22 Nov 2012 02:47:47 +0000
2.71445E+17	EntreArchitect	@philh60 Yes. Business classes should be part of arch education - great topic for another #EntreArchitectChat	Thu, 22 Nov 2012 02:47:22 +0000
2.71444E+17	philh60	I would also venture that some form of business classes should be required, too for licensure....sorry I'm late.... #EntreArchitectChat	Thu, 22 Nov 2012 02:46:15 +0000
2.71444E+17	EntreArchitect	@RodneyKazenske How do you get other GC to bid against you more than once? Owner selects bid list? #EntreArchitectChat	Thu, 22 Nov 2012 02:46:12 +0000
2.71444E+17	EntreArchitect	@philh60 Welcome #EntreArchitectChat	Thu, 22 Nov 2012 02:44:47 +0000
2.71444E+17	CarolKurth	#EntreArchitectChat actually a good idea. Should there be different categories within @architecture @Aia speciality licensing?	Thu, 22 Nov 2012 02:44:33 +0000
2.71444E+17	RodneyKazenske	@EntreArchitect We comp bid all work as if we are a separate contractor #EntreArchitectChat	Thu, 22 Nov 2012 02:43:26 +0000
2.71444E+17	EntreArchitect	A5 Maybe 6 months? Year? Should be part of architecture school programs. #EntreArchitectChat	Thu, 22 Nov 2012 02:43:14 +0000
2.71444E+17	philh60	It would help. Or....initially work for an architect who's done it and learn from them! #EntreArchitectChat	Thu, 22 Nov 2012 02:43:13 +0000

2.71444E+17	EntreArchitect	A5 I feel that practical construction experience should be requirement for architecture licensure. #EntreArchitectChat	Thu, 22 Nov 2012 02:42:57 +0000
2.71443E+17	EntreArchitect	Q5 Should all architects have practical construction experience (i.e. swinging a hammer) as part of license requirement? #EntreArchitectChat	Thu, 22 Nov 2012 02:40:24 +0000
2.71443E+17	EntreArchitect	@RodneyKazenske Do you ever run into trust issues? How do you deal with client suspicion? No comp bid. #EntreArchitectChat	Thu, 22 Nov 2012 02:40:03 +0000
2.71442E+17	RodneyKazenske	@EntreArchitect Usually T&M up through SD and DD. Then set some preliminary budget and contract pricing #EntreArchitectChat	Thu, 22 Nov 2012 02:38:06 +0000
2.71442E+17	RodneyKazenske	@EntreArchitect I know there is probably some exposure we open ourselves up to but we aren't going to sue ourselves #EntreArchitectChat	Thu, 22 Nov 2012 02:36:18 +0000
2.71442E+17	EntreArchitect	@RodneyKazenske So how do you get compensated? Stip sum for whole DB service? #EntreArchitectChat	Thu, 22 Nov 2012 02:35:47 +0000
2.71442E+17	RodneyKazenske	@EntreArchitect Our ability to move and adapt with our skill-sets has definitely allowed us to keep busy #EntreArchitectChat	Thu, 22 Nov 2012 02:35:03 +0000
2.71441E+17	EntreArchitect	@RodneyKazenske So if you have an error or omission as an Architect, you just deal with it on the Build end? #EntreArchitectChat	Thu, 22 Nov 2012 02:34:29 +0000
2.71441E+17	EntreArchitect	A4 Insurance would be significantly more if we provide full DesignBuild services. #EntreArchitectChat	Thu, 22 Nov 2012 02:32:45 +0000
2.71441E+17	RodneyKazenske	@EntreArchitect We only carry our liability right now. We haven't simply designed for some time so EO seemed useless #EntreArchitectChat	Thu, 22 Nov 2012 02:32:29 +0000
2.71441E+17	EntreArchitect	A4 We are considering obtaining GC license and going full DesignBuild. #EntreArchitectChat	Thu, 22 Nov 2012 02:32:22 +0000
2.71441E+17	EntreArchitect	@RodneyKazenske How has biz been for you the past few years? Better or worse than other CO traditional firms? #EntreArchitectChat	Thu, 22 Nov 2012 02:32:04 +0000
2.71441E+17	EntreArchitect	A4 CM (agency) gives best of both worlds: Limited Liability AND control of final creation. #EntreArchitectChat	Thu, 22 Nov 2012 02:30:54 +0000
2.71441E+17	RodneyKazenske	@EntreArchitect Inside Denver requires a contractor license. Most surrounding cities and counties you just pay a fee #EntreArchitectChat	Thu, 22 Nov 2012 02:30:43 +0000
2.7144E+17	EntreArchitect	A4 With limited number of projects (10% or less), our pro liability insurance doesn't change from std arch pro liability #EntreArchitectChat	Thu, 22 Nov 2012 02:29:17 +0000
2.7144E+17	RodneyKazenske	@EntreArchitect I have not with any other firms. We occasionally have the opportunity to simply do design but not often #EntreArchitectChat	Thu, 22 Nov 2012 02:28:07 +0000
2.7144E+17	EntreArchitect	Q4 Are you required to be licensed as a contractor for DB? Does your insurance policy change? Any other barriers to DB? #EntreArchitectChat	Thu, 22 Nov 2012 02:27:50 +0000
2.7144E+17	EntreArchitect	A3 For us, actual responsibility for materials and methods still reside with the contractor. #EntreArchitectChat	Thu, 22 Nov 2012 02:27:11 +0000
2.7144E+17	EntreArchitect	A3 Agreements are between owner and trade contractors. We manage the process. #EntreArchitectChat	Thu, 22 Nov 2012 02:26:41 +0000
2.71439E+17	EntreArchitect	@BuildingContent Thanks for coming and for all the RTs. Enjoy your Thanksgiving. #EntreArchitectChat	Thu, 22 Nov 2012 02:26:12 +0000
2.71439E+17	RodneyKazenske	We do a both. Most trades are sub-contracted but we have a few employees onsite as well #EntreArchitectChat	Thu, 22 Nov 2012 02:25:40 +0000
2.71439E+17	EntreArchitect	@BuildingContent No special training, other than knowing how to build and being good at managing. #EntreArchitectChat	Thu, 22 Nov 2012 02:24:54 +0000

2.71439E+17	BuildingContent	@EntreArchitect @RodneyKazenske Gentlemen, I need to bow out now. I'm very interested in this topic. I'll be in touch. #EntreArchitectChat	Thu, 22 Nov 2012 02:24:50 +0000
2.71438E+17	EntreArchitect	A3 We manage multiple trades agreements for the client. #EntreArchitectChat	Thu, 22 Nov 2012 02:22:32 +0000
2.71438E+17	EntreArchitect	@RodneyKazenske Have you practiced without DB? #EntreArchitectChat	Thu, 22 Nov 2012 02:22:08 +0000
2.71438E+17	EntreArchitect	Q3 As architect delivering const, do you employ your own crews, sub or manage multiple trade agreements 4 client as CM? #EntreArchitectChat	Thu, 22 Nov 2012 02:21:32 +0000
2.71438E+17	RodneyKazenske	Another reason: I still enjoy getting out in the field when I want and getting dirty. #EntreArchitectChat	Thu, 22 Nov 2012 02:21:08 +0000
2.71438E+17	EntreArchitect	@BuildingContent Government will not permit Architect Led CM or DB? Hello, @AIANational!!! Are you hearing this. #EntreArchitectChat	Thu, 22 Nov 2012 02:20:17 +0000
2.71438E+17	EntreArchitect	A2 More responsibility = more headaches, so careful client selection is key to success. #EntreArchitectChat	Thu, 22 Nov 2012 02:19:30 +0000
2.71438E+17	BuildingContent	Our firm works as a contractor to the Corps of Engineers. Our roll & revenue are clearly defined. CM isn't within reach. #EntreArchitectChat	Thu, 22 Nov 2012 02:19:01 +0000
2.71438E+17	EntreArchitect	@RodneyKazenske Sounds like we grew up together : ) #EntreArchitectChat	Thu, 22 Nov 2012 02:18:51 +0000
2.71437E+17	EntreArchitect	A2 We do not offer CM to every client. We carefully select the project and client for each CM project. #EntreArchitectChat	Thu, 22 Nov 2012 02:17:42 +0000
2.71437E+17	RodneyKazenske	When I started into architecture I thought, if I'm getting blamed, I want control #EntreArchitectChat	Thu, 22 Nov 2012 02:17:35 +0000
2.71437E+17	EntreArchitect	@BuildingContent Have you considered DB or CM as a delivery method? Take more control during construction. #EntreArchitectChat	Thu, 22 Nov 2012 02:16:01 +0000
2.71437E+17	RodneyKazenske	Partly, I grew up framing and by the time I was 16 or so I got tired of seeing GC's arguing w/ architects #EntreArchitectChat	Thu, 22 Nov 2012 02:15:41 +0000
2.71437E+17	EntreArchitect	A2 CM has allowed us to more than double revenue collected from each project. #EntreArchitectChat	Thu, 22 Nov 2012 02:15:10 +0000
2.71437E+17	BuildingContent	@EntreArchitect No, we haven't offered Architect Led DesignBuild (DB) or Construction Management (CM)Services. #EntreArchitectChat	Thu, 22 Nov 2012 02:14:59 +0000
2.71436E+17	EntreArchitect	A2 With recession looming large in '08, CM allowed us to expand our services and increase our revenue stream. #EntreArchitectChat	Thu, 22 Nov 2012 02:14:16 +0000
2.71436E+17	EntreArchitect	@RodneyKazenske What's your story. Why DB? #EntreArchitectChat	Thu, 22 Nov 2012 02:13:10 +0000
2.71436E+17	RodneyKazenske	We have been design/build since 1990. #EntreArchitectChat	Thu, 22 Nov 2012 02:12:31 +0000
2.71436E+17	RodneyKazenske	Architects who leave the details and construction methods up to contractors to figure out #EntreArchitectChat	Thu, 22 Nov 2012 02:11:29 +0000
2.71436E+17	EntreArchitect	A2 My firm has offered Construction Management (as agent) since 2008. #EntreArchitectChat	Thu, 22 Nov 2012 02:11:11 +0000
2.71436E+17	EntreArchitect	Q2 Does your firm offer Architect Led DesignBuild (DB) or Construction Management (CM)Services? When did you start, why? #EntreArchitectChat	Thu, 22 Nov 2012 02:10:44 +0000
2.71435E+17	EntreArchitect	@RodneyKazenske I agree. I feel architects have simply opened the door and given away the store. #EntreArchitectChat	Thu, 22 Nov 2012 02:10:24 +0000

2.71435E+17	RodneyKazenske	Not having to be responsible has also lead to Architects that don't learn how to build #EntreArchitectChat	Thu, 22 Nov 2012 02:08:50 +0000
2.71435E+17	EntreArchitect	A1 Construction industry has gladly picked up the baton and has been running over the architecture profession. #EntreArchitectChat	Thu, 22 Nov 2012 02:07:57 +0000
2.71435E+17	EntreArchitect	â€œ@BuildingContent: @EntreArchitect Q1, yes, in a nutshell, our profession has given up too much responsibility.â€ #EntreArchitectChat	Thu, 22 Nov 2012 02:07:29 +0000
2.71435E+17	BuildingContent	(Oops, forgot hashtag: #EntreArchitectChat) Q1, yes, in a nutshell, our profession has given up too much responsibility.	Thu, 22 Nov 2012 02:07:27 +0000
2.71434E+17	EntreArchitect	A1 I feel that the public lack of understanding of our role is directly related to architects forfeiting leadership #EntreArchitectChat	Thu, 22 Nov 2012 02:06:40 +0000
2.71434E+17	EntreArchitect	A2 In fear of liability or burden of increased insurance premiums, the architect has been reduced to only a designer. #EntreArchitectChat	Thu, 22 Nov 2012 02:04:15 +0000
2.71434E+17	EntreArchitect	A1 In the almost 20 years of being a part of this profession I have watched more and more responsibility move to others. #EntreArchitectChat	Thu, 22 Nov 2012 02:03:29 +0000
2.71433E+17	EntreArchitect	Q1 Have architects given away too much responsibility for construction process in exchange for limited liability? #EntreArchitectChat	Thu, 22 Nov 2012 02:02:09 +0000
2.71433E+17	EntreArchitect	Architect Led DesignBuild (DB) and Construction Management (CM) allow architects to retain control throughout process. #EntreArchitectChat	Thu, 22 Nov 2012 02:01:58 +0000
2.71433E+17	EntreArchitect	Becoming a Master Builder may be a way to regain some of that lost leadership. #EntreArchitectChat	Thu, 22 Nov 2012 02:01:11 +0000
2.71433E+17	EntreArchitect	Many say that Architects have given away responsibility during the construction process in exchange 4 limited liability. #EntreArchitectChat	Thu, 22 Nov 2012 02:00:46 +0000
2.71433E+17	EntreArchitect	Tonight's topic is Master Builder: Architect Led Design Services and Construction Management Services #EntreArchitectChat	Thu, 22 Nov 2012 02:00:15 +0000
2.71433E+17	EntreArchitect	Welcome to #EntreArchitectChat	Thu, 22 Nov 2012 02:00:01 +0000
2.71432E+17	EntreArchitect	Master Builder: Architect Led DesignBuild and Const Mgt Services #EntreArchitectChat Tonight 9PM EST #EntreArchitectChat	Thu, 22 Nov 2012 01:58:24 +0000
2.71432E+17	EntreArchitect	<a href="http://t.co/8ATI9Ryt">http://t.co/8ATI9Ryt</a> will filter Twitter stream. You can more easily follow along with #EntreArchitectChat	Thu, 22 Nov 2012 01:57:45 +0000
2.71432E+17	EntreArchitect	Tip for successful chat. Visit <a href="http://t.co/8ATI9Ryt">http://t.co/8ATI9Ryt</a> and enter #EntreArchitectChat	Thu, 22 Nov 2012 01:57:02 +0000
2.71432E+17	EntreArchitect	#EntreArchitectChat will run for 1 hour starting at 9PM EST tonight, ending at 10PM EST. #EntreArchitectChat	Thu, 22 Nov 2012 01:56:28 +0000
2.71432E+17	EntreArchitect	Get the pies in the oven and the iPad powered up. The fastest hour in the #architecture biz is coming up at 9PM EST #EntreArchitectChat	Thu, 22 Nov 2012 01:55:03 +0000
2.71431E+17	EntreArchitect	â€œ@BuildingContent: @EntreArchitect I plan to drop by. I may not be able to say the full session, but I'll try..#EntreArchitectChatâ€ C U then	Thu, 22 Nov 2012 01:53:02 +0000
2.71431E+17	BuildingContent	@EntreArchitect I plan to drop by. I may not be able to say the full session, but I'll try.. #EntreArchitectChat	Thu, 22 Nov 2012 01:52:00 +0000
2.71431E+17	EntreArchitect	Tonights Topic: Master Builder: Architect Led Design Build and Construction Management Services #EntreArchitectChat 9PM EST	Thu, 22 Nov 2012 01:51:40 +0000
2.71428E+17	collier1960	"How to Participate in Twitter Chats" Especially tonight's #EntreArchitectChat <a href="http://t.co/HNPUHTrd">http://t.co/HNPUHTrd</a> via @EntreArchitect ~	Thu, 22 Nov 2012 01:42:07 +0000

2.71428E+17 BuildingContent	"How to Participate in Twitter Chats" Especially tonight's #EntreArchitectChat <a href="http://t.co/dxKyQSoF">http://t.co/dxKyQSoF</a> via @EntreArchitect ~	Thu, 22 Nov 2012 01:40:55 +0000
2.71428E+17 EntreArchitect	#Architects Take Back Your Profession   Master Builder: Architect Led DesignBuild and Const Mgt Services #EntreArchitectChat Tonight 9PM EST	Thu, 22 Nov 2012 01:39:41 +0000
2.71427E+17 EntreArchitect	The transcript from last week's #EntreArchitectChat about architectural fees. <a href="http://t.co/EZcf1TBj">http://t.co/EZcf1TBj</a> No sign of the feds yet. #AIA #AntiTrust	Thu, 22 Nov 2012 01:36:36 +0000
2.71426E+17 EntreArchitect	How to participate in #EntreArchitectChat <a href="http://t.co/ES7RMQvz">http://t.co/ES7RMQvz</a> Tonight 9PM EST	Thu, 22 Nov 2012 01:32:38 +0000